



CBRL GROUP, INC.

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# CBRL GROUP, INC. ANNOUNCES INCREASE IN DILUTED NET INCOME PER SHARE FOR FISCAL 2006 FOURTH QUARTER Announces Full-Year Fiscal 2006 Results Provides Fiscal 2007 Outlook

LEBANON, Tenn. (September 19, 2006) -- CBRL Group, Inc. ("CBRL" or the "Company") (Nasdaq: CBRL) today announced results for its fourth quarter and fiscal year ended July 28, 2006, reporting diluted net income per share of \$1.03, a 39.2% increase from \$0.74 in the fourth quarter of fiscal 2005. Diluted net income per share for the quarter benefited from the Company's recent recapitalization, in which it repurchased approximately 35% of its outstanding shares financed by a new \$725 million term loan, and from a lower income tax rate. For the full year, the Company reported diluted net income per share of \$2.50 compared with \$2.45 in fiscal 2005.

Highlights of the 2006 fourth-quarter and full-year results include:

- Comparable store restaurant sales for the fourth quarter were down 3.0% for Cracker Barrel Old Country Store® ("Cracker Barrel"), while comparable store retail sales at Cracker Barrel were down 4.9%
- Comparable restaurant sales for the fourth quarter were flat for Logan's Roadhouse® ("Logan's")
- Total revenue for the fourth quarter of \$671 million was up 1.7% from the year-ago quarter
- Operating income margin in the fourth quarter was 8.9% of total revenues compared to 9.0% in the year-ago quarter
- Net income and diluted net income per share for the fourth quarter were \$35.8 million and \$1.03, respectively, compared to net income of \$37.6 million and diluted net income per share of \$0.74 in the prior-year comparable period. The fourth quarter of fiscal 2006 was the first quarter that fully reflected the Company's recent recapitalization, which had the effect of reducing net income due to higher interest on additional debt, while increasing diluted net income per share due to a reduction in the number of shares outstanding

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• Full-year diluted net income per share for 2006 was \$2.50, an increase of 2.0% over 2005, on a 2.9% increase in total revenue.

Commenting on the quarter, CBRL Chairman, President and Chief Executive Officer Michael A. Woodhouse said, "Fiscal 2006 was a difficult year from a revenue perspective due to both internal and external factors, including last fall's devastating hurricane season and the continuing pressure on consumer discretionary income as gasoline prices soared to record levels. Despite these challenges, we are quite pleased to have achieved the solid results reported today. More importantly, we are making progress on improving our future results as we lap last year's difficult environment and begin to see the benefits from our efforts, especially in our retail operations, and from our recapitalization initiatives."

#### Fourth-Quarter Fiscal 2006 Results

#### Revenue

Total revenue for the fourth quarter ended July 28, 2006 of \$671.1 million increased 1.7% from the fourth quarter of 2005. Comparable store restaurant sales at Cracker Barrel for the period decreased 3.0%, including a 1.0% higher average check, while guest traffic declined 4.0%. Cracker Barrel's average menu price increase for the quarter was approximately 0.9% compared with last year. Comparable store retail sales at Cracker Barrel decreased 4.9% for the quarter. At Logan's, comparable restaurant sales for the quarter were flat, as the average check increased 1.7% while guest traffic declined 1.7%. Logan's average menu price increased approximately 1.7% during the fourth quarter compared with last year. During the quarter, the Company opened four new Cracker Barrel units, and seven new Logan's company-operated restaurants.

#### Income

Operating income for the fourth quarter of 2006 of \$60.0 million was 8.9% of total revenue compared to \$59.5 million, or 9.0% of revenue, in the fourth quarter of fiscal 2005. Net income for the fourth quarter of 2006 was \$35.8 million, or \$1.03 per diluted share, compared to net income of \$37.6 million, or \$0.74 per diluted share in the fourth quarter of 2005. In fiscal 2006, the Company began expensing stock options, recording in the fourth quarter \$2.3 million of expense before income taxes (0.4% of revenues) that was not reflected in the year earlier quarter. Other expense items affecting fourth quarter results related to the Company's recapitalization, including interest expense, the planned divestiture of Logan's, previously announced severance expenses at Cracker Barrel, and higher utilities expenses and retail cost of goods sold. Margins were also adversely impacted by the effect of softer sales. Offsetting these unfavorable effects were lower food cost of goods sold reflecting favorable commodity costs, improved menu pricing and reduced waste. The Company also benefited from improved hourly labor and workers' compensation expense, including the effects of reduced actuarial estimates of losses, favorable gift card breakage, lower advertising expense, and lower annual bonus accruals. Other favorable items include gains on the disposition of certain of the locations closed by the Company in the third fiscal quarter and insurance recoveries from last year's hurricane season. Net income benefited from lower effective state and local income tax rates, completion of a

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federal audit and higher than expected tax credits. Diluted net income per share reflected fewer shares outstanding compared with the year-ago period as a result of the recapitalization earlier in the fiscal year.

#### **Full-Year Fiscal 2006 Results**

Full-year fiscal 2006 revenue of \$2.6 billion increased 2.9% from 2005. Comparable store restaurant sales year-to-date for Cracker Barrel decreased 1.1%, including a 2.1% higher average check, while guest traffic declined by 3.2%. Comparable store retail sales at Cracker Barrel decreased 8.1% for the year. Logan's fiscal 2006 comparable restaurant sales increased 0.8%, as average check increased 2.4%, while guest traffic declined 1.6%. In 2006, the Company opened 21 new Cracker Barrel units and 20 new Logan's company-operated restaurants while franchisees opened an additional two new Logan's franchised restaurants.

The Company reported net income for 2006 of \$116.3 million, or \$2.50 per diluted share, compared to net income of \$126.6 million, or \$2.45 per diluted share, for 2005. Fiscal 2006 results included stock option expense of approximately \$6.9 million after income taxes, or \$0.15 per diluted share. In addition, during fiscal 2006, the Company had incurred expenses for store closings and impairment charges net of the gains on disposition of certain of those properties, expenses related to the implementation of the Company's strategic initiatives including higher interest expense, organizational restructuring expenses, and higher utilities expenses. The Company benefited during the year from a favorable commodities environment, lower hourly labor and workers' compensation expense, as well as a lower effective income tax rate and fewer shares outstanding.

#### Fiscal 2007 Outlook

The Company urges caution in considering its current trends and the outlook disclosed in this press release. The restaurant industry is highly competitive, and trends and guidance are subject to numerous factors and influences, some of which are discussed in the cautionary language at the end of this press release. The Company disclaims any obligations to update disclosed information on trends or targets other than in its periodic filings on Forms 10-K, 10-O, and 8-K with the Securities and Exchange Commission.

The Company commented on its outlook for fiscal 2007 and announced that it is adopting a practice of providing guidance on full fiscal year targets rather than quarterly expectations or objectives. The Company noted that its outlook reflects many assumptions, many of which cannot be known, including, very importantly, sales expectations and the effects of a possible Logan's divestiture. In anticipation of divesting Logan's during fiscal 2007, the Company's outlook addresses expectations for results of continuing operations for Cracker Barrel, excluding Logan's, and can be compared to the pro-forma historical results from continuing operations for Cracker Barrel, excluding Logan's, presented in the financial tables at the end of this release. The Company presently expects fiscal 2007 total revenues from Cracker Barrel of approximately \$2.4 billion, reflecting opening 19-20 new Cracker Barrel stores during the year, full-year

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comparable store restaurant sales that are flat to up 2% and full-year comparable store retail sales that are up 7-9% compared to prior year (on a comparable week basis), and the benefit of an estimated \$45-50 million in sales from a 53rd week in fiscal 2007. The Company presently expects fiscal 2007 operating income margins from continuing operations to be flat to 0.2% of revenues higher than in fiscal 2006. The Company's margin expectations reflect lower food and retail product costs and the non-recurrence of certain impairment and store closing costs incurred in fiscal 2006, partly offset by higher marketing expenses. Certain expenses related to the Company's strategic initiatives begun in fiscal 2006 will continue into fiscal 2007. The Company expects the effect of the 53rd week to be margin neutral, including the impact of plans for additional spending to support advertising tests during the year. The Company presently expects fiscal 2007 capital expenditures of up to \$115 million, excluding Logan's.

Commenting on the outlook, Mr. Woodhouse said, "Fiscal 2007 will be a transition year for CBRL. We believe that we are in the final stages of the Logan's divestiture which will leave only the potential refinancing of our existing convertible debt to conclude the strategic initiatives we began in Fiscal 2006. While the exact timing of the expected divestiture, the exact amount to be received, and the use of the proceeds are still to be determined, we are completely focused on Cracker Barrel's future with a leadership team that brings considerable industry and functional experience to the task. We expect high single-digit percentage revenue growth from same store sales improvements and new store openings, as well as a 53rd week, and flat to slightly improved operating margins. We are investing to sustain the strength of our brand and to create long-term shareholder value."

#### **Historical CBRL Financial Results**

The Company provided certain full-year and/or quarterly historical CBRL operating results, excluding Logan's, at the end of this press release. Also included are pro forma depreciation and amortization expense and capital expenditures, excluding Logan's.

#### Fiscal 2007 Calendar for Press Releases Disclosing Financial Results

The Company announced its calendar for scheduled press releases disclosing its financial results and annual outlook during fiscal 2007. Dates and content of press releases are preliminary and subject to change. The expected schedule is as follows:

September 26, 2006: Sales results for 4 weeks ending September 22, 2006

October 31, 2006: Sales results for 5 weeks ending October 27, 2006

November 21, 2006: Financial results for first quarter of fiscal 2007, update to 2007 annual outlook

November 28, 2006: Sales results for 4 weeks ending November 24, 2006

December 28, 2006: Sales results for 4 weeks ending December 22, 2006

January 30, 2007: Sales results for 5 weeks ending January 26, 2006

February 20, 2007: Financial results for second quarter of fiscal 2007, update to 2007 annual outlook

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February 27, 2007: Sales results for 4 weeks ending February 23, 2007

March 27, 2007: Sales results for 4 weeks ending March 23, 2007

May 1, 2007: Sales results for the 5 weeks ending April 27, 2007

May 22, 2007: Financial results for third quarter of fiscal 2007, update to 2007 annual outlook

May 30, 2007: Sales results for 4 weeks ending May 25, 2007

June 26, 2007: Sales results for 4 weeks ending June 22, 2007

August 7, 2007: Sales results for 6 weeks ending August 3, 2007

September 5, 2007: Sales results for 4 weeks ending August 31, 2007

<u>September 18, 2007</u>: Financial results for fourth quarter of fiscal 2007, annual outlook for fiscal 2008.

#### Fiscal 2006 Fourth-Quarter Conference Call

As previously announced, the live broadcast of CBRL Group's quarterly conference call will be available to the public on-line at <u>earnings.com</u> or <u>cbrlgroup.com</u> today beginning at 11:00 a.m. (ET). The on-line replay will follow immediately and continue through September 26, 2006.

Headquartered in Lebanon, Tennessee, CBRL Group, Inc. presently operates 544 Cracker Barrel Old Country Store restaurants and gift shops located in 41 states and 142 company-operated and 25 franchised Logan's Roadhouse restaurants in 20 states.

Except for specific historical information, many of the matters discussed in this press release may express or imply projections of revenues or expenditures, statements of plans and objectives or future operations or statements of future economic performance. These, and similar statements are forward-looking statements concerning matters that involve risks, uncertainties and other factors which may cause the actual performance of CBRL Group, Inc. and its subsidiaries to differ materially from those expressed or implied by this discussion. All forward-looking information is provided by the Company pursuant to the safe harbor established under the Private Securities Litigation Reform Act of 1995 and should be evaluated in the context of these factors. Forward-looking statements generally can be identified by the use of forward-looking terminology such as "trends," "assumptions," "target," "guidance," "outlook," "plans," "goals," "objectives," "expectations," "near-term," "long-term," "projection," "may," "will," "would," "could," "expect," "intend," "estimate," "anticipate," "believe," "potential," "regular," or "continue" (or the negative or other derivatives of each of these terms) or similar terminology. Factors which could materially affect actual results include, but are not limited to: the timing and ability of the Company to execute a successful divestiture of its Logan's Roadhouse, Inc. subsidiary, including the effects of changes in capital market or economic conditions that could affect valuations of restaurant companies; the effects of incurring substantial indebtedness and associated restrictions on the Company's financial and operating flexibility and ability to execute or pursue its operating plans and objectives; the effects of uncertain consumer confidence, higher costs for energy, consumer debt payments, or general or regional economic weakness, or weather on sales and customer travel, discretionary income or personal expenditure activity of our customers; the ability CBRL Announces Fourth Quarter Results Page 6 September 19, 2006

of the Company to identify, acquire and sell successful new lines of retail merchandise and new menu items at our restaurants; the ability of the Company to sustain or the effects of plans intended to improve operational execution and performance; changes in or implementation of additional governmental or regulatory rules, regulations and interpretations affecting tax, wage and hour matters, health and safety, pensions, insurance or other undeterminable areas; the effects of plans intended to promote or protect the Company's brands and products; commodity, workers compensation, group health and utility price changes; consumer behavior based on negative publicity or concerns over nutritional or safety aspects of the Company's products or restaurant food in general, including concerns about E. coli bacteria, hepatitis A, "mad cow" disease, "footand-mouth" disease, and bird flu, as well as the possible effects of such events on the price or availability of ingredients used in our restaurants; changes in interest rates or capital market conditions affecting the Company's financing costs or ability to obtain financing or execute initiatives; the effects of business trends on the outlook for individual restaurant locations and the effect on the carrying value of those locations; the ability of the Company to retain key personnel during and after the restructuring process; the ability of and cost to the Company to recruit, train, and retain qualified hourly and management employees; the effects of increased competition at Company locations on sales and on labor recruiting, cost, and retention; the availability and cost of suitable sites for restaurant development and our ability to identify those sites; changes in building materials and construction costs; the actual results of pending, future or threatened litigation or governmental investigations and the costs and effects of negative publicity associated with these activities; practical or psychological effects of natural disasters or terrorist acts or war and military or government responses; disruptions to the company's restaurant or retail supply chain; changes in foreign exchange rates affecting the Company's future retail inventory purchases; implementation of new or changes in interpretation of existing accounting principles generally accepted in the United States of America ("GAAP"); effectiveness of internal controls over financial reporting and disclosure; and other factors described from time to time in the Company's filings with the Securities and Exchange Commission, press releases, and other communications.

# CBRL GROUP, INC. CONDENSED CONSOLIDATED INCOME STATEMENT (Unaudited) (In thousands, except share amounts)

	Fourth	<b>Quarter Ende</b>	d	Fiscal Yo			
	7/28/06	7/29/05 Change		7/28/06	Change		
			-		7/29/05		
Total revenue	\$ 671,084	\$ 659,707	2%	\$ 2,642,997	\$2,567,548	3%	
Cost of goods sold	208,636	207,112	1	845,644	847,045		
Gross profit	462,448	452,595	2	1,797,353	1,720,503	4	
Labor & other related expenses	243,930	243,337		963,922	939,849	3	
Impairment and store closing							
charges	(1,471)			8,890	431	1963	
Other store operating expenses	119,338	115,947	3	479,165	445,455	8	
Store operating income	100,651	93,311	8	345,376	334,768	3	
General and administrative	40,662	33,775	20	155,847	132,606	18	
Operating income	59,989	59,536	1	189,529	202,162	(6)	
Interest expense	14,782	2,177	579	22,298	8,693	157	
Interest income	700		_	818	96	752	
Income before income taxes	45,907	57,359	(20)	168,049	193,565	(13)	
Provision for income taxes	10,107	19,798	(49)	51,758	66,925	(23)	
Net income	\$ 35,800	\$ 37,561	(5)	\$ 116,291	\$ 126,640	(8)	
Tet meome	<u>\$ 22,000</u>	<u>Ψ 57,501</u>	(5)	<u>Ψ 110,271</u>	<u>9 120,010</u>	(0)	
Net income per share:							
Basic	<u>\$ 1.16</u>	\$ 0.80	45	\$ 2.71	\$ 2.65	2	
Diluted	\$ 1.03	\$ 0.74	39	\$ 2.50	\$ 2.45	$\frac{-}{2}$	
	<u> </u>	<del>* *****</del>		<del> </del>	<u> </u>	_	
Weighted average shares:							
Basic	30,919,876	46,758,841	(34)	42,917,319	47,791,317	(10)	
Diluted	35,974,358	52,204,963	(31)	48,044,440	53,382,007	(10)	
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Ratio Analysis							
Net sales:							
Restaurant	83.8%	83.2%	o	82.1%	80.7%		
Retail	<u> 16.1</u>	16.7		17.8	19.2		
Total net sales	99.9	99.9		99.9	99.9		
Franchise fees	0.1	0.1		0.1	0.1		
Total revenue	100.0	100.0		100.0	100.0		
Cost of goods sold	31.1	31.4		32.0	33.0		
Gross profit	68.9	68.6		68.0	67.0		
Labor & other related expenses	36.3	36.9		36.5	36.6		
Impairment and store closing							
charges	(0.2)			0.3			
Other store operating expenses	17.8	17.6		18.1	17.4		
Store operating income	15.0	14.1		13.1	13.0		
General and administrative	6.1	5.1		5.9	5.1		
Operating income	8.9	9.0		7.2	7.9		
Interest expense	2.2	0.3		0.8	0.4		
Interest income	0.1						
Income before income taxes	6.8	8.7		6.4	7.5		
Provision for income taxes	1.5	3.0		2.0	2.6		
Net income	<u>5.3</u> %	<u>5.7</u> %	o	<u>4.4</u> %	<u>4.9</u> %		

## **CONDENSED CONSOLIDATED BALANCE SHEET** (Unaudited and in thousands)

	7/28/06	7/29/05
Assets		
Cash and cash equivalents	\$ 89,562	\$ 17,173
Assets held for sale	4,716	
Other current assets	175,818	173,310
Property and equipment, net	1,270,084	1,218,298
Long-lived assets	<u>141,117</u>	124,491
Total assets	<u>\$1,681,297</u>	<u>\$ 1,533,272</u>
Liabilities and Shareholders' Equity		
Current liabilities	\$ 287,681	\$ 295,345
Long-term debt	919,464	212,218
Other long-term obligations	171,870	155,721
Shareholders' equity	302,282	869,988
Total liabilities and shareholders' equity	<u>\$1,681,297</u>	<u>\$ 1,533,272</u>

## CONDENSED CONSOLIDATED CASH FLOW STATEMENT (Unaudited and in thousands)

·	Fiscal Year Ended		
	7/28/06	7/29/05	
Cash flow from operating activities:			
Net income	\$ 116,291	\$ 126,640	
Depreciation and amortization	72,278	67,321	
Loss on disposition of property and equipment	1,859	3,654	
Impairment charges	7,662	431	
	5,747	5,579	
Accretion on zero-coupon notes			
Share-based compensation, net of excess tax benefit	6,998	(11,729)	
Net changes in other assets and liabilities	4,011	76,278	
Net cash provided by operating activities	214,846	<u>268,174</u>	
Cash flows from investing activities:	(1.4.4.00.6)	(151 445)	
Purchase of property and equipment, net of insurance recoveries	, , ,	(171,447)	
Proceeds from sale of property and equipment	7,854	1,381	
Net cash used in investing activities	(137,072)	(170,066)	
Cash flows from financing activities:			
Net proceeds from credit facilities			
and other long-term obligations	701,268	21,312	
Proceeds from exercise of stock options	27,283	38,080	
Excess tax benefit from share-based compensation	6,441	12,990	
Purchase and retirement of common stock	(704,160)	(159,328)	
Other	(12,198)		
Dividends on common stock	(24,019)	(22,764)	
Net cash used in financing activities	(5,385)	(109,710)	
Net increase/(decrease) in cash and cash equivalents	72,389	(11,602)	
Cash and cash equivalents, beginning of period	17,173	28,775	
Cash and cash equivalents, end of period	\$ 89,562	\$ 17,173	

### CBRL GROUP, INC. Supplemental Information (Unaudited)

(Unaudited)									
		As of //28/06		As of 4/28/06					
Common shares outstanding	3	0,926,906	16,619,803	<u>47,661,958</u>					
	Fourth Quai			ear Ended					
Units in operation:	7/28/06	7/29/05	7/28/06	7/29/05					
Cracker Barrel									
Open at beginning of period	539	520	529	504					
Opened during period	4	9	21	25					
Closed during period			(7)						
Open at end of period	543	529	543	529					
Logan's-company-owned									
Open at beginning of period	134	123	124	107					
Opened during period	7	1	20	17					
Closed during period			(3)	)					
Open at end of period	141	124	141	124					
Total company-owned units Logan's- franchised	684	653	684	653					
Open at beginning of period	25	22	23	20					
Opened during period		1	2	3					
Closed during period									
Open at end of period	25	23	25	23					
System-wide units Net sales in company-owned stores:	709	676	709	676					
(In thousands)									
Cracker Barrel – restaurant	\$ 455,065	\$ 453,757	\$ 1,748,193	\$ 1,696,706					
Cracker Barrel- retail	108,194	109,935	471,282	494,160					
Total revenue - Cracker Barrel	<u>\$ 563,259</u>	\$ 563,692	\$ 2,219,475	\$ 2,190,866					
Logan's revenue	\$ 107,205	\$ 95,362	\$ 421,055	\$ 374,305					
Franchise fees and royalties	620	653	2,467	2,377					
Total revenue – Logan's	<u>\$ 107,825</u>	<u>\$ 96,015</u>	<u>\$ 423,522</u>	<u>\$ 376,682</u>					
Operating weeks – company-owned stores:									
Cracker Barrel	7,043	6,839	27,984	26,804					
Logan's	1,794	1,611	6,879	6,137					
Average unit volume –									
company-owned stores: (In thousands)									
Cracker Barrel – restaurant	\$ 840.0	\$ 862.5	\$ 3,248.5	\$ 3,291.6					
Cracker Barrel – retail	199.7	209.0	875.7	958.7					
Cracker Barrel – total	\$ 1,039.7	\$ 1,071.5	\$ 4,124.2	\$ 4,250.3					
Logan's	<u>\$ 776.8</u>	<u>\$ 769.5</u>	<u>\$ 3,182.9</u>	<u>\$ 3,171.6</u>					

Comparable store sales period-to-period increase/(decrease):

1 1	Q4 2006 vs. Q	04 2005	12mo 2006 vs. 12mo 2005				
Restaurant Retail	Cracker Barrel (3.0%) (4.9%)	<u>Logan's</u> 0.0%	Cracker Barrel (1.1%) (8.1%)	<u>Logan's</u> 0.8%			
Number of stores in comparable store base	502	111	482	100			

CBRL Group, Inc.

### Pro-Forma Statement of Income from Continuing Operations, Excluding Logan's

(Unaudited)

(In millions)

	Full Year Ending 07/28/06		E	uarter nding 7/28/06	Ending		Quarter Ending 01/27/06		Quarter Ending 10/28/05		Ful Year Ending 07/29/05		Full Year Ending 07/30/04	
Net Revenues														
Restaurant	\$	1,748	\$	455	\$	432	\$	435	\$	426	\$	1,697	\$	1,574
Retail		471		108		102		152		109		494		486
Total Net Revenues		2,219		563		534		587		535		2,191		2,060
Franchise fees and royalties		-		-		-		-		-				
Total Revenue		2,219		563		534		587		535		2,191		2,060
Cost of goods sold		706		173		166		200		166		717		679
Gross profit		1,513		390		368		387		369		1,474		1,381
Labor and other related expenses		833		211		210		208		205		822		775
				(1)										
Impairment charges and store closing costs		5				3		4		-		-		-
Other store operating expenses		384		95		94		100		95		370		341
Store operating income		291		85		61		75		69		282		265
General and administrative (1)		132		34		32		32		33		113		111
Operating income	\$	159	\$	51	\$	29	\$	43	\$	36	\$	169	\$	154
Memo:														
Depreciation & Amortization	\$	57	\$	15	\$	14	\$	14	\$	14	\$	55	\$	53
Capital Expenditures		89		25		19		22		23		125		108
Ratio Analysis														
Net Revenues														
Restaurant		78.8%		80.8%		80.9%		74.0%		79.7%		77.4%		76.4%
Retail		21.2		19.2		19.1		26.0		20.3		22.6		23.6
Total Net Revenues		100.0		100.0		100.0		100.0		100.0		100.0		100.0
Franchise fees and royalties		0.0		0.0		0.0		0.0		0.0		0.0		0.0
Total Revenue		100.0		100.0		100.0		100.0		100.0		100.0		100.0
Cost of goods sold		31.8		30.8		31.0		34.1		31.1		32.7		33.0
Gross profit		68.2		69.2		69.0		65.9		68.9		67.3		67.0
Labor and other related expenses		37.5		37.4		39.2		35.5		38.2		37.5		37.6
Impairment charges and store closing costs		0.2		(0.3)		0.6		0.6		0.0		0.0		0.0
Other store operating expenses		17.3		16.8		17.7		17.0		17.8		16.9		16.6
Store operating income		13.1		15.2		11.5		12.7		12.9		12.9		12.8
General and administrative		5.9		6.1		6.1		5.4		6.2		5.2		5.4
Operating income		7.1%		9.0%		5.4%		7.3%		6.8%		7.7%		7.4%

<sup>(1)</sup> Full year fiscal 2006 includes \$8.5 million in stock option expense (0.4% of total revenue) and \$5.0 million of expenses related to the Company's strategic initiatives (0.2% of total revenue).

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