FORM 8-K
CURRENT REPORT
$\qquad$
Pursuant to Section 13 or 15(d) of the Securities Exchange Act of 1934

Date of Report (Date of earliest event reported): September 9, 1998

CRACKER BARREL OLD COUNTRY STORE, INC
(Exact name of Registrant as specified in its Charter)

Tennessee
(State of Incorporation)

0-7536
(Commission File No.)

62-0812904
(IRS Employer Identification No.)

37087
(Zip Code)

Registrant's telephone number, including area code:
(615) 444-5533

Item 5. Other Events.
The registrant, at its option, reports the following information which is not otherwise called for by this form, that the registrant deems may be of importance to security holders:

On September 9, 1998, the registrant announced a stock repurchase program involving up to $3,000,000$ shares of its capital stock. The full text of the registrant's press release is attached as Exhibit 1.

Item 7. Financial Statements and Exhibits.
(c) Exhibit
(99) Press Release dated September 9, 1998 - Cracker Barrel Old Country Store, Inc. Announces Fiscal Year End Results

## SIGNATURES

Pursuant to the requirements of the Securities Exchange Act of 1934, the registrant has duly caused this report to be signed on its behalf by the undersigned hereunto duly authorized.

CRACKER BARREL OLD COUNTRY STORE, INC. (Registrant)

Date: September 14, 1998
By:/s/James F. Blackstock

[^0]CRACKER BARREL OLD COUNTRY STORE, INC. ANNOUNCES FISCAL YEAR-END RESULTS

## BOARD APPROVES 3 MILLION SHARE STOCK BUYBACK

Lebanon, Tennessee (September 9, 1998) - Cracker Barrel Old Country Store, Inc. (Nasdaq:NM/CBRL) today announced record results for its fiscal year ended July 31, 1998.

Net sales for fiscal 1998 were $\$ 1,317.1$ million compared with net sales of $\$ 1,123.9$ million in fiscal 1997. Pre-tax income was $\$ 164.7$ million compared with $\$ 137.5$ million last year. Net income was $\$ 104.1$ million, or $\$ 1.65$ per share (diluted), compared with $\$ 86.6$ million, or \$1.41 per share (diluted), last year.

Net sales for the fourth quarter ended July 31, 1998, were $\$ 365.2$ million compared with net sales of $\$ 322.0$ million in the fourth quarter last year. Pre-tax income was $\$ 55.9$ million compared with $\$ 48.9$ million. Net income was $\$ 35.4$ million, or $\$ 0.56$ per share (diluted), compared with $\$ 31.2$ million, or $\$ 0.51$ per share (diluted).

Commenting on the results, Dan W. Evins, chairman and chief executive officer, said, "Comparable 52 -week same store restaurant sales for fiscal 1998 increased $1.6 \%$, and same store retail sales increased $2.5 \%$ for a combined increase of $1.8 \%$. In the fourth quarter of fiscal 1998, comparable 13 -week same store restaurant sales decreased $0.3 \%$ and same store retail sales were down $2.6 \%$ for a combined decrease of $0.8 \%$. Sales from new stores accounted for the balance of the net sales increase in both periods.
"In fiscal 1998, we opened 50 new Cracker Barrel stores bringing the total stores open at fiscal year end to 357. As of July 31, 1998, we had stores in 35 states which included the addition of Idaho, Montana,

Nebraska, and New Jersey in the fiscal year. Our plan is to open 50 new Cracker Barrel stores in fiscal 1999, including new stores in the states of Massachusetts and Nevada, which will bring the total number of stores to 407 at the end of the year. In addition, we plan to open two Carmine's Gourmet Markets."

The Company also announced that the Board of Directors has authorized the repurchase of up to 3 million shares of Cracker Barrel's common stock. This will allow the Company to repurchase approximately $5 \%$ of the 62.5 million shares outstanding. The purchases are to be made from time to time in the open market at prevailing market prices. One effect of the share repurchase will be to minimize dilution to existing shareholders as shares are issued under the Company's Stock Option Plan.

Except for specific historical information, the matters discussed in this press release are forward-looking statements that involve risks, uncertainties and other factors which may cause actual results and performance of Cracker Barrel Old Country Store, Inc. to differ materially from those expressed or implied by such statements. Factors which will affect actual results include, but are not limited to: the availability and costs of acceptable sites for development; the ability of the Company to recruit and train restaurant personnel in its expansion locations; the acceptance of the Cracker Barrel concept as the Company continues to expand into new geographic regions; continued successful development of new and regional menu items; changes in or implementation of additional governmental rules and regulations; and other factors described from time to time in the Company's filings with the Securities and Exchange Commission, press releases and other communications.

Store, Inc. currently operates two Carmine's Gourmet Markets located in Florida and 361 Cracker Barrel stores located in Tennessee, Florida, Georgia, Texas, North Carolina, Ohio, Illinois, Indiana, Alabama, Kentucky, Michigan, Virginia, Missouri, South Carolina, Arizona, Louisiana, Mississippi, Pennsylvania, New York, West Virginia, Oklahoma, Kansas, Arkansas, Colorado, Wisconsin, Iowa, Minnesota, New Mexico, Utah, Maryland, Connecticut, Idaho, Montana, Nebraska, and New Jersey.

CRACKER BARREL OLD COUNTRY STORE, INC.
CONSOLIDATED CONDENSED INCOME STATEMENT (Unaudited)
(In 000's, except per share amounts)

Fourth Quarter Ended

| Net sales: | 7/31/98 | 8/1/97 | Change | 7/31/98 | 8/1/97 Chan |  |
| :---: | :---: | :---: | :---: | :---: | :---: | :---: |
| Restaurant | \$282, 257 | \$249,334 | 13\% | \$1, 004, 702 | \$ 862,954 | 16\% |
| Retail | 82,938 | 72,698 | 14 | 312,402 | 260,897 | 20 |
| Total sales | 365,195 | 322,032 | 13 | 1,317,104 | 1,123,851 | 17 |
| Cost of goods sold | 119,571 | 108,369 | 10 | 450,120 | 387,703 | 16 |
| Gross profit | 245,624 | 213,663 | 15 | 866,984 | 736,148 | 18 |
| Labor \& other related expenses | 120,392 | 107,401 | 12 | 441,121 | 378,117 | 17 |
| Other store operating expenses | 53,171 | 43,150 | 23 | 197,098 | 162,675 | 21 |
| General and administrative | 15,828 | 13,787 | 15 | 63,856 | 57,798 | 10 |
| Total expenses | 189,391 | 164,338 | 15 | 702,075 | 598,590 | 17 |
| Operating income | 56,233 | 49,325 | 14 | 164,909 | 137,558 | 20 |
| Interest expense | 867 | 1,003 | (14) | 3,026 | 2,089 | 45 |
| Interest income | 577 | 602 | (4) | 2,847 | 1,988 | 43 |
| Pretax income | 55,943 | 48,924 | 14 | 164,730 | 137,457 | 20 |
| Provision for |  |  |  |  |  |  |
| income taxes | 20,560 | 17,682 | 16 | 60,594 | 50,859 | 19 |
| Net income | \$ 35,383 | \$ 31, 242 | 13 | \$ 104,136 | \$ 86,598 | 20 |

Earnings per share:

| Basic | $\$$ | 0.57 | $\$$ | 0.51 | 12 |
| :--- | :--- | :--- | :--- | :--- | :--- |
| Diluted | $\$$ | 0.56 | $\$$ | 0.51 | 10 |

Weighted average shares:

## Basic

Diluted

$$
62,408
$$

63,446
Ratio Analysis

Net sales:
Restaurant

Retail
Total sales
Cost of goods sold
Gross profit
Labor \& other
related expenses Other store
operating expenses
General and
administrative
Total expenses

Operating income Interest expense Interest income

| 76.3\% | 76.8\% |
| :---: | :---: |
| 23.7 | 23.2 |
| 100.0 | 100.0 |
| 34.2 | 34.5 |
| 65.8 | 65.5 |

33.5
33.7
$15.0 \quad 14.5$
4.8

| 4.8 |  | 5.1 |
| ---: | ---: | ---: |
|  | 53.3 | 53.3 |
|  |  | 12.2 |
| 0.2 |  | 0.2 |
| 0.2 |  | 0.2 |
| 12.5 |  | 12.2 |


| Net income | 9.7\% | 9.7\% | 7.9\% | 7.7\% |
| :---: | :---: | :---: | :---: | :---: |

-MORE-

# CONSOLIDATED CONDENSED BALANCE SHEET 

(Unaudited)
(In thousands)

$$
7 / 31 / 98 \quad 8 / 1 / 97
$$

## Assets

| Cash and cash equivalents | \$ 62,593 | \$ 64,933 |
| :---: | :---: | :---: |
| Other current assets | 102, 233 | 84,478 |
| Property and equipment, net | 812,321 | 678,167 |
| Other assets | 14,961 | 1,127 |
| Total assets | \$992, 108 | \$828,705 |
| Liabilities and Stockholders' Equity |  |  |
| Current liabilities | \$104, 022 | \$ 88,757 |
| Long-term debt | 59,500 | 62,000 |
| Other long-term obligations | 25,212 | 17,516 |
| Stockholders' equity | 803,374 | 660,432 |
| Total liabilities and stockholders' equity | \$992,108 | \$828,705 |

# CONSOLIDATED CONDENSED CASH FLOW STATEMENT <br> (Unaudited) <br> (In thousands) 

| Fiscal Year Ended |  |
| :--- | ---: |
| $7 / 31 / 98$ | $8 / 1 / 97$ |

Cash flow from operating activities:

| Net income | \$104, 136 | \$86,598 |
| :---: | :---: | :---: |
| Depreciation and amortization | 43,434 | 35,735 |
| Loss on disposition of property and equipment | 227 | 135 |
| Net changes in other assets and liabilities | 3,001 | 1,727 |
| Net cash provided by operating activities | 150,798 | 124,195 |
| Cash flows from investing activities: |  |  |
| Purchase of property and equipment | $(180,599)$ | $(148,649)$ |
| Net proceeds from other investing activities | 2,921 | 6,933 |
| Net cash used in investing activities | $(177,678)$ | $\overline{(141,716)}$ |
| Cash flows from financing activities: |  |  |
| Proceeds from issuance of long-term debt | -- | 50,000 |
| Proceeds from exercise of stock options | 29,593 | 9,135 |
| Net proceeds used in other financing activities | $(5,053)$ | $(5,652)$ |
| Net cash provided by financing activities | 24,540 | 53,483 |
| Net (decrease) increase in cash and cash equivalents | $(2,340)$ | 35,962 |
| Cash and cash equivalents, beginning of year | 64,933 | 28,971 |
| Cash and cash equivalents, end of period | \$ 62,593 | \$ 64,933 |

SAME STORE SALES ANALYSIS - SAME 257 STORE AVERAGE
(Unaudited)
(In thousands)
Fourth Quarter Ended Fiscal Year Ended
7/31/98 8/1/97

7/31/98 8/1/97

Restaurant
\$ 828.2 \$ 831.1
$\$ 3,102.2$ \$3, 053.5


[^0]:    James F. Blackstock VP, General Counsel, Secretary

